

# Corel/MHEC Partnership FAQ



In July 2013, the Midwestern Higher Education Compact (MHEC) issued a Request For Proposals for Creative Software for Design, Print, Media and Web. After carefully reviewing the submissions, the selection committee recommended that a contract be negotiated with the successful bidder, Corel Corporation. A Master Price Agreement was signed on Jan. 31, 2014.

Effective immediately, the new agreement will provide colleges and universities (public and private not-for profit), K – 12 districts and schools, cities, states and local governments within the member states significant discounts on Corel's collection of creative software.

## Why was Corel chosen?

For more than 25 years, Corel has been setting new standards in software development, producing high-quality products that are feature-rich yet easy to learn and use, all at a competitive price. Being one of the most successful and competitive Independent Software Vendors on the market, Corel has the freedom and flexibility to offer its customers comprehensive licensing options, as well as a streamlined and simplified procurement process. Corel is also committed to providing innovative approaches while working with its customers to ensure that the best solution, service and support is delivered.

## What is the MidWestern Higher Education Compact?

The Midwestern Higher Education Compact (MHEC) is one of four U.S. interstate compacts created for the purpose of advancing higher education through cooperation and resource sharing. It saves its members time and money with technology, insurance and tuition savings. The Compact was established in 1991 through a common statute enacted into law by each of the member states. Headquartered in Minneapolis, the Compact consists of 12 member states: Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota and Wisconsin.

## Are other regional Higher Education compacts taking part in this agreement?

Yes, MHEC (12 states) has signed agreements with the New England Board of Higher Education (6 states), the Southern Regional Education Board (16 states) and the Western Interstate Commission for Higher Education (15 states), which will allow institutions in these regions to take advantage of the MHEC Master Price Agreement with Corel.

## Additional information on these compacts:

The **New England Board of Higher Education** (NEBHE) was founded in 1955, when six visionary New England governors – realizing that the future prosperity of New England rested on higher education – committed their states to the shared pursuit of academic excellence. Soon thereafter, NEBHE was approved by New England's six state legislatures and authorized by the U.S. Congress. NEBHE promotes greater educational opportunities and services for the residents of New England.

The **Southern Regional Education Board** (SREB) works with its member states to improve public education at every level, from pre-K through Ph.D. It is a non-profit, nonpartisan organization headquartered in Atlanta, GA.

The **Western Interstate Commission for Higher Education** (WICHE) is a regional organization created by the Western Regional Education Compact and adopted in the 1950s by Western states. WICHE was created to facilitate resource sharing among the higher education systems of the west. It implements a number of activities to accomplish its objectives.

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## Which states will be covered under this agreement?

47 states have gained access to Corel software, support and service via the MHEC Master Price Agreement.

**MHEC:** Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota and Wisconsin

**NEBHE:** Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont

**SREB:** Alabama, Arkansas, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia and West Virginia

**WICHE:** Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, North Dakota, Oregon, South Dakota, Utah, Washington and Wyoming (The Dakotas are members of both MHEC and WICHE)

## Who will be able to purchase using this Master Price Agreement?

The primary constituents served by MHEC, NEBHE, SREB and the WICHE, as well as the public and private non-profit institutions in the member states, may purchase Corel products using the MHEC Master Price Agreement.

In addition, where appropriate, state government agencies and local school districts are invited to participate in MHEC solutions. Faculty, staff and students will also be eligible to purchase under the MHEC Agreement. Contract benefits may differ for each of these optional groups.

## What benefits will be available to institutions under this Master Price Agreement?

The MHEC Master Price Agreement for Creative Software will provide the lowest pricing available in the regions serviced under this Agreement. Discounts, additional site license programs and other licensing benefits not normally included in Corel's Education Licensing Program will be made available to MHEC and its member institutions.

Those who take advantage of this Agreement will benefit from a streamlined and simplified procurement process that meets their licensing needs: a comprehensive offering of the highest quality products and flexible licensing options that offer eligible participants choice. Options will be made available for site licenses, schools, labs, departments, faculty, staff and/or students. Flexibility and choice are a key differentiator in regards to how this Master Price Agreement was crafted for MHEC and its members.

## Which products are included in the Agreement?

**CorelDRAW Graphics Suite** – A complete creative suite with professional vector illustration, page layout, drawing, tracing, photo editing and website design software

**PaintShop Pro** – All the photo editing and creative design tools you need, including photo organizing, instant effects, HDR effects, layer styles, easy sharing and more

**VideoStudio Pro** – Fast and powerful video editing with advanced special effects, animation, motion tracking, and support for 4K Ultra HD, AVCHD 2.0 and HTML5

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## Which products are included in the Agreement?

**VideoStudio** – An easy and affordable way to harness the learning potential of video, this is a royalty-free, less complex version of VideoStudio Pro

**Photo Video Suite** – Everything you need for professional quality photo editing and video production

**Painter** – The world's leading digital art software, offering progressive drawing tools, lifelike Natural-Media brushes and the most realistic digital painting experience

**CorelDRAW Technical Suite** – Combines the technical drawing tools of Corel DESIGNER with the graphic design power of CorelDRAW to give you a complete visual communication solution

**CorelCAD** – High-performance 2D and 3D CAD software with native DWG file support for easy collaboration. Includes tools for advanced solid modeling, editing solids, 3D viewing and more

**PDF Fusion** – A PDF toolkit that lets you assemble, edit and create PDFs quickly with powerful drag-and-drop technology

**WordPerfect Office** – Professional Edition – An all-in-one office suite that lets you work with over 60 file types, including the latest Microsoft Office formats. Also includes powerful built-in PDF capabilities and database software

**MindManager** – Brainstorm, research, communicate and get great work done more easily than ever with this “virtual whiteboarding” software that transforms unstructured ideas and complex data into organized, actionable visual maps.

## Which resellers will support this Master Price Agreement?

Corel works with some of the fastest growing and most trusted resellers in the business. The following channel partners have been chosen by Corel to support the Master Price Agreement: CDW, Dell, JourneyEd and SHI.

### Learn more

For more information regarding this Agreement, visit [corel.com/MHEC](http://corel.com/MHEC) or email [vlp@corel.com](mailto:vlp@corel.com) to contact one of our Education Account Managers.

## About Corel Corporation

More than 25 years ago, Corel changed the face of the software industry with an award-winning lineup of graphics and productivity software. Today, we're still going strong with one of the industry's most versatile portfolios of graphic design, photo editing, video editing, office and digital art software.

We're constantly evolving our products and expanding into new technologies, offering our customers more choices and more ways to use our software. Whether it's in the office, in the cloud or on the go, Corel software is there wherever and whenever our customers need it.

With more than 100 million active users in over 75 countries, Corel is dedicated to creating versatile and affordable software solutions that help our users stay productive, passionate and creative.